

Our tailored debt and minority equity capital solutions are designed to help owners maintain control of their businesses.



COMPANY

- \$15 MM - \$250 MM annual revenue
- Positive cash flow, preferably over \$3 MM
- Diverse customer base
- Experienced management team with meaningful ownership positions
- Lower middle-market with preference for asset-light businesses

SECURITIES

Senior Debt	Unitranche Debt
Junior Debt	
Preferred Equity	Preferred Equity
Common Equity	Common Equity

TRANSACTION TYPES

Growth Capital

Shareholder Liquidity

Acquisition Financing

Recapitalizations / Refinancings

Management / Leveraged Buyouts

Capital Without Ceding Control

Gavin Bates
Managing Director
gbates@caltius.com

Kate McDonald
Vice President
kmcdonald@caltius.com

Rick Shuart
Managing Director
rshuart@caltius.com

David Raygoza
Senior Associate
draygoza@caltius.com

Kevin Greener
Principal
kgreener@caltius.com

Paige Russell
Senior Associate
prussell@caltius.com



TRANSACTIONS



Capital to Support Growth & Strategic Acquisitions

Subordinated Debt & Minority Equity

"We are extremely pleased to have Caltius supporting our growth as our capital partner. Whether it's a merger or an investment, we are very selective about those we partner with."
-Darin Anderson, Chairman and CEO of Salas O'Brien*



Shareholder Dividend & Capital to Support Growth

Subordinated Debt & Minority Equity

"The Caltius team worked skillfully and efficiently to provide a customized financing package that met the needs of the company. We enjoyed working with Caltius throughout the investment process and look forward to working closely with them to grow in both existing and new markets across the United States."
-Matt Darienzo, founder and CEO of American Window Film*



Refinance & Capital to Support Growth

Subordinated Debt & Minority Equity

"Caltius worked quickly and efficiently to provide a financing package that met the needs of the company. We enjoyed working with them throughout the investment process and look forward to our partnership in the years to come."
-Chris Lansing, CEO of Health-Ade*

Business / Professional Services



Consumer Products



Consumer Services



Financial Services



Healthcare Services



Specialty Manufacturing



Specialty Staffing



Technology Services



References made to endorsements of Caltius by any third party are not indicative of future performance and do not imply any guaranteed level of service, skill, or training. Investors should not rely on endorsements for any purpose and should conduct their own review prior to investing.