

Our tailored debt and minority equity capital solutions are designed to help owners maintain control of their businesses.



## COMPANY

- \$15 MM - \$250 MM annual revenue
- Positive cash flow, preferably over \$3 MM
- Diverse customer base
- Experienced management team with meaningful ownership positions
- Lower middle-market with preference for asset-light businesses

## SECURITIES

Senior Debt	Unitranche Debt
Junior Debt	
Preferred Equity	Preferred Equity
Common Equity	Common Equity

## TRANSACTION TYPES

- Growth Capital
- Shareholder Liquidity
- Acquisition Financing
- Recapitalizations / Refinancings
- Management / Leveraged Buyouts

## Capital Without Ceding Control

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Creative. Flexible. 100% Custom-Fit



# TRANSACTIONS



## Capital to Support Growth & Strategic Acquisitions

## Subordinated Debt & Minority Equity

"We are extremely pleased to have Caltius supporting our growth as our capital partner. Whether it's a merger or an investment, we are very selective about those we partner with."

-Darin Anderson, Chairman and CEO of Salas O'Brien



## Shareholder Dividend & Capital to Support Growth

## Unitranche Debt & Minority Equity

"In addition to structuring an attractive financing package with terms and conditions that met our needs, Caltius Structured Capital's significant experience with similar businesses and transaction types resulted in a smooth and efficient due diligence process. We look forward to working with Caltius in the years to come."

-Steve Strawn, Founder and CEO of Imagenet



## Refinance & Capital to Support Growth

## Subordinated Debt & Minority Equity

"Caltius worked quickly and efficiently to provide a financing package that met the needs of the company. We enjoyed working with them throughout the investment process and look forward to our partnership in the years to come."

-Chris Lansing, CEO of Health-Ade

### Business / Professional Services



### Consumer Products



### Consumer Services



### Financial Services



### Healthcare Services



### Specialty Manufacturing



### Specialty Staffing



### Technology Services

